

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.



Aug 14, 2024

Consolidated Financial Results **for the Three Months Ended June 30, 2024 (Japan GAAP)**

Company Name: SORACOM, INC.

Stock Code: 147A

Company URL: <http://soracom.com/>

Stock Exchange Listing: Tokyo

Representative: Ken Tamagawa, Representative Director and President

Contact: Tomoko Igarashi, Director, Chief Financial Officer

Telephone: +81 050-1720-8147

Scheduled date of commencing dividend payments: -

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing : Yes (For institutional investors and securities analysts)

(Amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Three Months Ended June 30, 2024 (from April 1, 2024 to June 30, 2024)

(1) Consolidated Financial Results (cumulative)

(% indicates changes from the previous corresponding term)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three Months ended June 30, 2024	1,891	—	94	—	24	—	2	—
Three Months ended June 30, 2023	—	—	—	—	—	—	—	—

(Note) Comprehensive income Three months ended June 30, 2024: ¥ 107 million [—%]
Three months ended June 30, 2023: ¥ — million [—%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended June 30, 2024	0.06	0.06
Three months ended June 30, 2023	—	—

(Note) 1. Since the Company did not prepare consolidated financial statements for the three months ended June 30, 2023, figures for the first quarter of the three months ended June 30, 2023 and the year-on-year change rate for the three months ended June 30, 2024 are not provided.

(2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio
	Millions of yen	Millions of yen	%
As of June 30, 2024	11,833	9,968	82.8
As of March 31, 2024	10,917	8,404	75.5

(Reference) Equity: As of June 30, 2024 : ¥9,793 million
As of March 31, 2024: ¥8,244 million

2. Dividends

	Annual cash dividends per share				
	End of 1Q	End of 2Q	End of 3Q	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	–	0.00	–	0.00	0.00
Fiscal year ending March 31, 2025	–				
Fiscal year ending March 31, 2025 (forecast)		0.00	–	0.00	0.00

(Note) Revisions of dividend forecast from recently announced figures: None

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

(% indicates changes from the previous corresponding term)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2025	9,912	25.0	925	27.2	913	43.0	686	41.3	15.87

(Note) Revision to the financial results forecast announced most recently : None

*** Notes**

(1) Significant changes in the scope of consolidation during the period: None

Newly included: – companies (Company name) –

Excluded: – companies (Company name) –

(2) Changes in accounting policies, changes in accounting estimates, and restatements

1) Changes in accounting policies due to revisions to accounting standards: None

2) Changes in accounting policies other than 1): None

3) Changes in accounting estimates: None

4) Restatements: None

(3) Total number of issued shares (common stock)

1) Total number of issued shares at the end of the period (including treasury shares):

As of June 30,2024	45,082,181 Shares	As of March 31,2024	43,220,809 Shares
As of June 30,2024	–	As of March 31,2024	–
Three months ended June 30,2024	44,566,502 Shares	Three Months ended June 30,2024	38,487,009 Shares

2) Total number of treasury shares at the end of the period:

3) Average number of shares during the period (cumulative):

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

Quarterly Consolidated Financial Statements

Quarterly Consolidated Balance Sheets

(Thousands of yen)

	As of March 31, 2024	As of June 30, 2024
Assets		
Current assets		
Cash and deposits	7,697,244	9,228,393
Accounts receivable - trade	1,738,045	1,024,719
Inventories	388,012	381,909
Other	272,684	292,553
Allowance for doubtful accounts	(1,835)	(2,453)
Total current assets	10,094,150	10,925,121
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	39,200	38,532
Other, net	57,404	57,449
Total property, plant and equipment	96,604	95,981
Intangible assets		
Software	155,953	187,489
Software in progress	59,621	64,126
Other	67,423	75,104
Total intangible assets	282,997	326,720
Investments and other assets		
Investment securities	198,302	198,302
Deferred tax assets	94,176	134,547
Other	130,573	129,315
Total investments and other assets	423,052	462,165
Total non-current assets	802,654	884,867
Deferred assets		
Share issuance costs	20,570	23,505
Total Deferred assets	20,570	23,505
Total assets	10,917,376	11,833,494
Liabilities		
Current liabilities		
Accounts payable – trade	579,099	269,047
Lease liabilities	12,547	13,274
Contract Liabilities	972,145	844,150
Provision for product warranties	320,149	243,544
Provision for bonuses	69,950	57,073
Other	507,857	385,660
Total current liabilities	2,461,748	1,812,750
Non-current liabilities		
Lease liabilities	12,626	10,007
Asset retirement obligations	13,794	13,835
Other	24,765	28,479
Total non-current liabilities	51,185	52,322
Total liabilities	2,512,934	1,865,073

(Thousands of yen)

	As of March 31, 2024	As of June 30, 2024
Net assets		
Shareholders' equity		
Share capital	2,004,762	2,725,179
Capital surplus	5,532,316	6,252,733
Retained earnings	502,341	505,146
Total shareholders' equity	8,039,420	9,483,060
Accumulated other comprehensive income		
Foreign currency translation adjustment	205,500	310,591
Total accumulated other comprehensive income	205,500	310,591
Share acquisition rights	159,519	174,769
Total net assets	8,404,441	9,968,421
Total liabilities and net assets	10,917,376	11,833,494

Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income (For the three months)

(Thousands of yen)

	For the three months ended June 30, 2024
Net sales	1,891,320
Cost of sales	771,677
Gross profit	1,119,642
Selling, general and administrative expenses	1,025,201
Operating profit	94,441
Non-operating income	
Interest income	7
Total non-operating income	7
Non-operating expenses	
Interest expenses	1,024
Foreign exchange losses	65,885
Listing expenses	1,043
Share issuance costs	2,107
Total non-operating expenses	70,061
Ordinary profit	24,387
Profit before income taxes	24,387
Income taxes - current	57,980
Income taxes - deferred	(36,398)
Total income taxes	21,582
Profit	2,805
Profit attributable to owners of parent	2,805

Quarterly Consolidated Statements of Comprehensive Income (For the three months)

(Thousands of yen)

	For the three months ended June 30, 2024
Profit	2,805
Other comprehensive income	
Foreign currency translation adjustment	105,091
Total other comprehensive income	105,091
Comprehensive income	107,896
Comprehensive income attributable to	
Comprehensive income attributable to owners of parent	107,896