BUYSELL
TECHNOLOGIES

August 14, 2024

To All Concerned Parties

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Notice of Difference between Forecast and Actual Consolidated Business Results for the First Half of the Fiscal Year Ending December 31, 2024, Revision of Consolidated Business Forecast for the Full Year, and Revision of Year-End Dividend Forecast

We now announce the difference between the consolidated earnings forecast for the first half of the fiscal year ending December 31, 2024, announced on May 14, 2024, and the actual results for the same period announced today. We have also revised our full-year consolidated earnings forecast and year-end dividend forecast for the fiscal year ending December 31, 2024.

__Note__

1. Difference between consolidated financial forecast and actual results for the second quarter (January 1, 2024 to June 30, 2024)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Net income per share
Previously announced forecast (A)	Millions of yen 27,263	Millions of yen 1,547	Millions of yen 1,435	Millions of yen 767	Yen 53.59
Actual results (B)	28,720	2,420	2,307	1,210	84.65
Change (B-A)	1,456	872	872	443	
Change (%)	5.3	56.4	60.8	57.7	
(Reference) Actual results in the previous period (Fiscal year ended June 30, 2023)	19,561	1,313	1,291	635	43.66

2. Revision of Full-year Consolidated Earnings Forecast (January 1, 2024 - December 31, 2024)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Net income per share
Previously announced forecast (A)	Millions of yen 59,070	Millions of yen 3,800	Millions of yen 3,600	Millions of yen 2,010	Yen 140.42
Revised forecast (B)	61,850	4,680	4,140	2,240	153.34
Change (B-A)	2,780	880	540	230	
Change (%)	4.7	23.2	15.0	11.4	
(Reference) Actual results in the previous period (Fiscal year ended December 31, 2023)	42,574	2,796	2,754	1,453	100.11

3. Reasons for differences and revisions

In BuySell Technologies' stand-alone "At home pick-up business", net sales and gross profit exceeded the previous forecast due to strong purchases in both the first and second quarters, a significant 133% year-on-year increase in purchases in the first half of the current fiscal year, and steady sales and gross profit.

In the group store purchasing business, mainly through subsidiaries, net sales and gross profit exceeded the previous forecast as a result of steady growth in purchases and sales due to the rising gold market price and an increase in the number of customers due to measures to strengthen cooperation among group stores to attract customers.

In addition to the above factors, BuySell Technologies on a stand-alone basis achieved greater efficiency in SG&A expenses, resulting in consolidated operating income and income at each stage exceeding the previous forecast.

The revised consolidated earnings forecast for the full year reflects the results of the first half of the fiscal year and current performance trends, while the second half of the fiscal year reflects new expenses for strengthening mid-career recruitment and expanding human resource investment for the next fiscal year and beyond.

4. Revision of year-end dividend forecast

Base date	Dividend per share		
	End of the second quarter	fiscal year-end	Total
Previously announced forecast	0.00 Yen	25.00 Yen	25.00 Yen
Revised forecast		30.00 Yen	30.00 Yen
Actual results for the period	0.00 Yen		
Actual results in the previous period (Fiscal year ended December 31, 2023)	0.00 Yen	25.00 Yen	25.00 Yen

(Reason for revision)

Our basic dividend policy is to return profits to shareholders through stable and continuous dividends with a target consolidated dividend payout ratio of 20%, and we have revised our dividend forecast as shown above in conjunction with the revision of our earnings forecast.

(Note) The above forecasts are based on information currently available and certain assumptions deemed reasonable.

End.