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# Consolidated Financial Results for the Year Ended March 31, 2024 [Japanese GAAP]

May 14, 2024

Company name: TSUBAKIMOTO CHAIN CO.

Stock exchange listing: Tokyo

Code number: 6371

URL: https://www.tsubakimoto.jp/ Representative: Takatoshi Kimura

Representative: Takatoshi Kimura President and Representative Director Contact: Naoshige Sakai Manager, Corporate Planning Department

Phone: +81-6-6441-0054

Scheduled date of Annual General Meeting of Shareholders: June 27, 2024

Scheduled date of commencing dividend payments: June 28, 2024 Scheduled date of filing annual securities report: June 28, 2024

Availability of supplementary briefing material on annual financial results: Yes

Schedule of annual financial results briefing session: Yes

(Amounts of less than one million yen are rounded down.)

## 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (April 1, 2023 to March 31, 2024)

## (1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

|                             | Net sale        | s         | Operating p     | orofit | Ordinary p      | rofit     | Profit attribution owners of |       |
|-----------------------------|-----------------|-----------|-----------------|--------|-----------------|-----------|------------------------------|-------|
| Fiscal year ended           | Millions of yen | %         | Millions of yen | %      | Millions of yen | %         | Millions of yen              | %     |
| March 31, 2024              | 266,812         | 6.1       | 21,262          | 12.0   | 23,450          | 11.9      | 18,551                       | 35.0  |
| March 31, 2023              | 251,574         | 16.5      | 18,985          | 6.4    | 20,958          | 4.6       | 13,742                       | (5.5) |
| (Note) Comprehensive income | : Fiscal year   | r ended M | Iarch 31, 2024: | ¥      | 43,412          | 2 million | [ 100.6%]                    |       |
|                             | Fiscal year     | r ended M | Iarch 31, 2023: | ¥      | 21.642          | 2 million | [ (16.2)%]                   |       |

|                   | Basic earnings per<br>share | Diluted earnings per<br>share | Rate of return on equity | Ordinary profit to total assets ratio | Operating profit to net sales ratio |
|-------------------|-----------------------------|-------------------------------|--------------------------|---------------------------------------|-------------------------------------|
| Fiscal year ended | Yen                         | Yen                           | %                        | %                                     | %                                   |
| March 31, 2024    | 511.65                      | -                             | 7.7                      | 6.4                                   | 8.0                                 |
| March 31, 2023    | 371.12                      | -                             | 6.4                      | 6.2                                   | 7.5                                 |

(Reference) Equity in earnings (losses) of affiliated companies: Fiscal year ended March 31, 2024: ¥ 17 million Fiscal year ended March 31, 2023: ¥ 122 million

# (2) Consolidated Financial Position

| ( )            |                 |                 |                        |                      |
|----------------|-----------------|-----------------|------------------------|----------------------|
|                | Total assets    | Net assets      | Capital adequacy ratio | Net assets per share |
| As of          | Millions of yen | Millions of yen | %                      | Yen                  |
| March 31, 2024 | 391,298         | 260,559         | 66.0                   | 7,207.24             |
| March 31, 2023 | 345,878         | 226,582         | 64.9                   | 6,059.46             |

(Reference) Equity: As of March 31, 2024:  $\cup{$\xi$}$  258,400 million As of March 31, 2023:  $\cup{$\xi$}$  224,398 million

# (3) Consolidated Cash Flows

|                   | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at the end of period |
|-------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
| Fiscal year ended | Millions of yen                      | Millions of yen                      | Millions of yen                      | Millions of yen                                |
| March 31, 2024    | 38,580                               | (9,161)                              | (15,695)                             | 74,655   |
| March 31, 2023    | 21,352                               | (9,279)                              | (9,963)                              | 56,978   |

#### 2. Dividends

|                    | Ann                | ual dividends      | 3                  |          | Total  | Payout<br>ratio | Dividends<br>to net |                          |
|--------------------|--------------------|--------------------|--------------------|----------|--------|-----------------|---------------------|--------------------------|
|                    | 1st<br>quarter-end | 2nd<br>quarter-end | 3rd<br>quarter-end | Year-end | Total  | dividends       | (consolidated)      | assets<br>(consolidated) |
| Fiscal year ended  | Yen                | Yen                | Yen                | Yen      | Yen    | Millions of yen | %                   | %                        |
| March 31, 2023     | -                  | 60.00              | -                  | 70.00    | 130.00 | 4,814           | 35.0                | 2.2                      |
| March 31, 2024     | -                  | 60.00              | -                  | 100.00   | 160.00 | 5,759           | 31.3                | 2.4                      |
| Fiscal year ending |                    |                    |                    |          |        |                 |                     |                          |
| March 31, 2025     | -                  | 99.00              | -                  | 47.00    | -      |                 | -                   |                          |
| (Forecast)         |                    |                    |                    |          |        |                 |                     |                          |

(Note) Year-end dividend per share for the fiscal year ending March 31, 2025 (forecast)

We plan to conduct a 3-for-1 stock split of shares of common stock, effective October 1, 2024, and the year-end dividend per share for the fiscal year ending March 31, 2025 (forecast) reflects the effect of this stock split, and the total annual dividend per share is "-."

If the stock split is not taken into account, the year-end dividend per share forecast for the fiscal year ending March 31, 2025 is 141 yen, the annual dividend per share is 240 yen, and the dividend payout ratio is 38.3%.

For details, please refer to "Explanation of Appropriate Use of Earnings Forecast and Other Special Notes."

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(% indicates changes from the previous corresponding period.)

|   | Net sal     | es  | Operating profit |     | Ordinary profit |       | Profit attributable to owners of parent |      | Basic earnings per share |
|---|-------------|-----|------------------|-----|-----------------|-------|---|------|--------------------------|
|   | Millions of |     | Millions of      |     | Millions of     |       | Millions of                             |      |                          |
|   | yen         | %   | yen              | %   | yen             | %     | yen                                     | %    | Yen                      |
| Six months ending<br>September 30, 2024 | 136,000     | 5.6 | 9,400            | 9.0 | 10,000          | (3.5) | 9,000                                   | 23.3 | 252.64                   |
| Full year                               | 280,000     | 4.9 | 23,000           | 8.2 | 24,000          | 2.3   | 22,000                                  | 18.6 | 208.86                   |

(Note) Net income per share in the full-year earnings forecast for the fiscal year ending March 31, 2025 takes into account the effect of the stock split. For details, please refer to "Explanation of Appropriate Use of Earnings Forecast and Other Special Notes."

# \* Notes:

- (1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: No
  - 2) Changes in accounting policies other than 1) above: No
  - 3) Changes in accounting estimates: No
  - 4) Retrospective restatement: No
- (3) Total number of issued shares (common shares)
  - 1) Total number of issued shares at the end of the period (including treasury shares):

March 31, 2024: 37,081,393 shares March 31, 2023: 38,281,393 shares

2) Number of treasury shares at the end of the period:

March 31, 2024: 1,228,449 shares March 31, 2023: 1,248,696 shares

3) Average number of shares outstanding during the period:

Fiscal Year ended March 31, 2024: 36,258,282 shares Fiscal Year ended March 31, 2023: 37,029,247 shares 1. Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (April 1, 2023 to March 31, 2024)

## (1) Non-consolidated Operating Results

(% indicates changes from the previous corresponding period.)

|                   |                 |       | `                          |        |                 |        |                 | <u> </u> |
|-------------------|-----------------|-------|----------------------------|--------|-----------------|--------|-----------------|----------|
|                   | Net sales       |       | Net sales Operating profit |        | Ordinary profit |        | Net income      |          |
| Fiscal year ended | Millions of yen | %     | Millions of yen            | %      | Millions of yen | %      | Millions of yen | %        |
| March 31, 2024    | 100,636         | (1.5) | 2,306                      | (51.4) | 10,614          | (21.1) | 10,191          | (13.9)   |
| March 31, 2023    | 102,148         | 3.3   | 4,748                      | (15.9) | 13,456          | 15.1   | 11,843          | 22.3     |

|                   | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Fiscal year ended | Yen                      | Yen                        |
| March 31, 2024    | 281.08                   | -                          |
| March 31, 2023    | 319.83                   | -                          |

#### (2) Non-consolidated Financial Position

|                | Total assets    | Net assets      | Capital adequacy ratio | Net assets per share |
|----------------|-----------------|-----------------|------------------------|----------------------|
| As of          | Millions of yen | Millions of yen | %                      | Yen                  |
| March 31, 2024 | 253,509         | 152,228         | 60.0                   | 4,245.93             |
| March 31, 2023 | 229,630         | 139,739         | 60.9                   | 3,773.42             |

(Reference) Equity: As of March 31, 2024: ¥ 152,228 million
As of March 31, 2023: ¥ 139,739 million

Please refer to "1. Summary of Business Results - (4) Outlook for the Current Fiscal Year" starting on page 4 of the attached materials for assumptions underlying the forecast of business results and other related matters.

## (Dividends and earnings forecast after stock split)

At a meeting of the Board of Directors held on May 14, 2024, we resolved to conduct a stock split, whereby each share of common stock shall be divided into 3 shares effective October 1, 2024. As a result, the dividend forecast and consolidated earnings forecast for the fiscal year ending March 31, 2025, as converted before the stock split, shall be as follows.

- 1. Dividend forecast for the fiscal year ending March 31, 2025
  - Dividend per share at the end of the second quarter 99 yen (Note 1); Year-end 141 yen (Note 2)
  - Annual dividend per share for the fiscal year ending March 31, 2025 (before stock split) shall be 240 yen.
- 2. Consolidated net income forecast per share for the fiscal year ending March 31, 2025: 626.57 yen at the end of the fiscal year. (Note 1) Dividends at the end of the second quarter shall be paid based on the number of shares before the stock split. (Note 2) The dividend amount is calculated before the stock split.

<sup>\*</sup>Financial results are not subject to audit by a certified public accountant or auditing firm.

<sup>\*</sup>Explanation of Appropriate Use of Earnings Forecast and Other Special Notes.